



## Joseph K. Dodd

Vice President, Business Development, TASC



Joseph Dodd leads TASC's business development, capture, proposal, strategy and marketing efforts. He is responsible for extending the company's success with existing customers in the defense, intelligence, federal, state and local markets and helping shape and capture new program opportunities consistent with business objectives. This includes both pursuit strategy development and customer influence activities associated with program formulation, funding and oversight support. Since joining TASC, Mr. Dodd has led growth initiatives foundational to increasing the division's revenues and new business pipeline by nearly 50 percent.

Mr. Dodd joined TASC from Space Imaging LLC where he was vice president of Federal Alliances. There, he was the principal interface with numerous defense and intelligence organizations including the National Geospatial-Intelligence Agency, the Central Intelligence Agency, the Air Force and federal-civil organizations such as the U.S. Geological Survey. He led Space Imaging's efforts with the executive and legislative branches to support a transformation role for commercial satellite imagery. Previously, Mr. Dodd held a similar position with Orbital Imaging Corporation as senior vice president for worldwide sales.

Mr. Dodd spent the first 17 years of his career in the aerospace industry, where he worked for the Aerospace Corporation supporting the Air Force Space and Missiles Systems Center (SMC), Air Force Space Command, the National Reconnaissance Office (NRO) and the Defense Advanced Research Projects Agency (DARPA). While at Aerospace, he held a sequence of progressively more responsible positions including principal director for support to DARPA and the planning organizations at SMC and NRO.

Mr. Dodd received a BS from the University of California at Los Angeles and an MS in satellite remote sensing from the Pennsylvania State University. He has authored numerous professional papers and frequently presents at numerous defense and aerospace industry meetings.